

# THE PENZO PRESS

## Guiding you home.

### APRIL MARKET UPDATE

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As spring unfolds across Toronto, our real estate market continues to evolve dynamically. While external factors may be beyond our control, our strategy and experience are precisely what you need to navigate these shifting tides successfully.

We're seeing encouraging signs as sales have consistently increased month-over-month since February. At the same time, housing inventory is steadily increasing as we enter the busiest season. For buyers, this means more options to explore before making a decision. For sellers, it underscores the importance of strategic positioning in a competitive landscape.

#### FOR BUYERS

More homes to tour means more opportunities to find your perfect match! Our team will help you navigate pricing strategies and ensure you're making informed decisions as you explore the expanded selection.

#### FOR SELLERS

In any market, knowing what it takes to make your property stand out is crucial. Our experience and marketing approach ensure your home receives the attention it deserves, regardless of market conditions.

#### REMEMBER

Buying and selling in the same market is a win-win situation! This balanced approach has consistently proven effective, especially during periods of transition.



We are optimists at heart and find the greatest satisfaction in helping clients successfully navigate even the most turbulent market conditions. There is always a path forward, and we're here to help you find it.



## SPOTLIGHT LISTING

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### **FOR SALE - 53 MAPLE AVENUE | SOUTH ROSEDALE**

4+1 BED | 4 BATH

\$3,350,000

Welcome to 53 Maple Avenue—an elegant, updated home on a charming tree-lined street in South Rosedale. With over 4,000 sq. ft. of living space, it features spacious rooms, four bedrooms, four baths, a new roof, remodeled kitchen, upgraded baths, and premium Ridley windows and doors. Steps to top schools, parks, and transit, this move-in-ready home offers timeless charm in one of Toronto's most desirable neighborhoods.



[Learn More](#)





### NEW EPISODE ALERT: AM TRAVEL

Beyond Four Walls is back with an all-new episode!

Join Gabrielle Chapman, Marketing Director at The Penzo Team, and Anna Morison of AM Travel as they dive into dream destinations, crafting custom travel experiences, and what it truly means to travel well—with your family along for the journey. Hit play and inspire your next adventure!

[Listen here](#)

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## IN THE COMMUNITY

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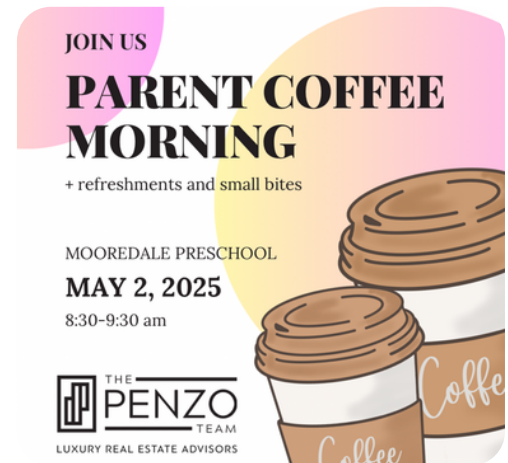
### EASTER WEEKEND WITH FAMILY

Our team enjoyed a wonderful Easter weekend, surrounded by loved ones and filled with meaningful moments that reminded us of what matters most! We took the time to slow down and soak up the sunshine, share laughter over meals, and appreciate the simple joy of being together. It was a weekend full of warmth, connection, and gratitude!



### THE GOLD PARTY

The Penzo Team is proud to be a Yellow Gold sponsor of The Gold Standard Project's annual fundraising gala, The Gold Party, happening on **Saturday, May 3rd**. In our 3rd consecutive year of support, we are honoured to be part of this event, raising money for two organizations — the *Pediatric Oncology Group of Ontario (POGO)* and the *Centre for Addiction and Mental Health (CAMH)*.



### MOOREDALE COFFEE MORNING

We're thrilled to once again proudly support Mooredale's Coffee Morning, happening this **Friday, May 2nd**. As long-standing supporters of Mooredale's community initiatives, we truly value the importance of this vibrant community and the neighbourhoods we serve. Be sure to stop by and say hello—we'd love to see you there!

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Ready to discuss your real estate plans? Let's connect!

Sincerely,

**The Penzo Team**

*Debbie, Graeme, Natasha & Rebekah*



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